



LEADERSHIP SUMMIT '09

June 9th 10th at the **Minneapolis Airport Marriott Hotel**

"This is the only conference dedicated exclusively to Inside Sales Leadership. Don't miss this opportunity to learn, share, and network with others committed to advancing the Profession of Inside Sales."

Bob Perkins, Founder and CEO – American Association of Inside Sales Professionals

Leadership	Productivity	Sales Models
<p>How to gain Executive "buy-in" & prove "value"</p> <p>Compensation and Recognition programs proven to work</p> <p>Best Practices on Developing and Motivating Teams</p>	<p>The Metrics that matter most</p> <p>Optimizing your CRM</p> <p>Is E-mail replacing the phone?</p> <p>Improving performance through training</p>	<p>What's the best model for you?</p> <p>Top must-do's to optimize inside partnering with field reps</p> <p>"HUNTING" in a farmer model</p> <p>Winning formulas for "teaming"</p>



Who Should Attend?

- Inside Sales Directors, VP's or Sr. Sales Leadership, Front Line Managers, Supervisors & Rep's
- Companies who need to grow revenues through inside sales during difficult economic times –
- Leaders & Companies looking to implement new or improve existing inside sales teams –
- Leaders committed to building, developing & improving their inside sales organizations -
- Inside Sales Professionals committed to improvement and advancement -

* Register by May 15th and receive a complementary 1 Year AA-ISP Membership

Register Today **\$850.00***

2 Attendees – get 10% off each
3 Attendees – get 15% off each
4 or more – call 800-604-7085 ext 110



To register: www.aa-isp.org Or Call 1.800.604.7085 ext 110.

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